

Energy update

- Government support scheme
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- Unscrupulous Energy Brokers



Government support scheme

Energy Bill Relief Scheme (EBRS), which is for non domestic customers and as you'd expect is different from the Energy Price Guarantee (which is for households). If in doubt please direct clubs to this link on the [GOV.UK](https://www.gov.uk) site

Eligibility - scheme available to clubs on a non-domestic contract, who are:

- on existing fixed price contracts that were agreed on or after 1 December 2021
- signing or about to sign new fixed price contracts
- on deemed / out of contract or variable tariffs
- on flexible purchase or similar contracts

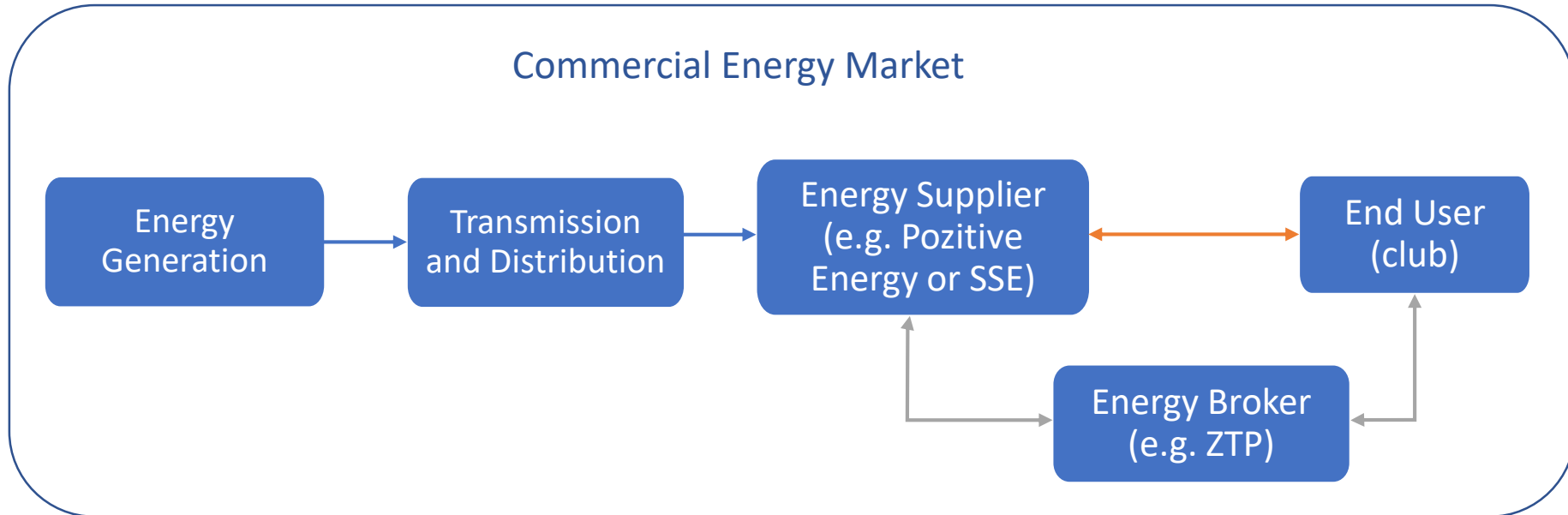
Discounts will be applied to energy usage initially between 1 October 2022 and 31 March 2023, with a review of the scheme after three months.

The support will be automatically applied to all eligible bills. **Clubs do not need to take action or apply to the scheme.**

Who/what are ZTP and Positive Energy

Positive Energy – RFU commercial partner and a B2B independent **Energy Supplier**

ZTP – RFU Clubs **Energy Broker** (secured through a tender process over 6 years ago)



New partner **Pozitive Energy** keen to support clubs, they have a specific '[Rugby](#)' page on their website, with key contact details. Two offers for clubs (more details in the next group of slides).

Whilst **ZTP** continue to offer their broker service, at the moment due to the market volatility, they're struggling to obtain contracts, never mind a range of competitive offers. Under normal circumstances they would be able to shop around and try to find the best deal at that point in time for a club (which could be better than Pozitive Energy's offer).

Our advice at this stage for club's who are out of, or soon to be out of, contract is to use a blanket approach and contact the teams at **Pozitive** and **also ZTP**, plus speaking to their own suppliers/brokers if necessary.



England
Rugby



OFFICIAL UTILITIES SUPPLIER TO ENGLAND RUGBY

NEW PARTNER – TWO OFFERS

Tackling energy prices, the smart way



RATE JUST FOR RUGBY CLUBS

Tackling energy prices, the smart way



Preferential rate

Pozitive Energy, will be offering all clubs a **preferential rate** on their energy unit costs.

In the spirit of the partnership, PE have agreed to a **c. 10% discount compared to their (Pozitive's) normal commercial rates**. If one of your clubs is currently, or soon to be, out of contract then you may wish to direct them to the team at Pozitive and use this as a benchmark for any quotes they receive.



FREE BILL VALIDATION SERVICE

As presented on the recent 'Tackling Energy use in rugby clubs' [webinar](#)

Offering

Positive Energy is offering a free bill validation service to ensure clubs pay the correct amount on time to their energy suppliers.



It ensures the club only pays for what has been consumed and avoids overpayment for suppliers' inaccuracies saving time and helping with cash flow.

How?

- Bills are validated against the club's agreed contract rates, consumption, name, address, and industry information.
- Checks are also done to ensure that correct discounts and balances are applied by the suppliers. This is especially important if the club is eligible for the government energy bill relief scheme (EBRS).





Dedicated webpage <https://pozitive.energy/rugby-club/>

For further help and support contact the Pozitive Energy Rugby Club by:

Phone: 0330 8081719

or

Email: rugbyclub@pozitive.energy

NB: 13 clubs have been in touch so far



Newly formed an 'Energy hit squad' from colleagues across Rugby Dev & Public Affairs team to consider short/mid and long term guidance/solutions for clubs as well building case to lobby government.

Also have an Energy Oversight Group from Council to check and challenge above group (Roger Clarke, Penny Stewart, John Constable, Simon Wakefield, Jackie Dyer)

Thoughts/ideas/examples of good practice then please let your CBRM know so they can feed into the group. In the meantime please keep pushing clubs to the six ['no cost/low cost guides'](#) on the website.

We also have the recording of the recent Energy Saving Trust webinar – on the Club Support [YouTube channel](#)

More resources....

A few years old now but still relevant, a three page [infographic](#) produced by Sport England which includes a number of energy/utility efficiency pointers to consider for your club/grounds.

The National Energy Foundation YouGen website offers free, independent advice on efficient energy usage and installing sources of renewable energy. This is their [Find an installer search directory](#) to find trusted companies who specialise in renewable energy technology.

[GOV.UK's Energy Technology List](#) if planning new plant equipment. It covers independently verified energy-efficient products such as boilers, lighting, air conditioning and refrigeration equipment.

As well as our own [RFU grant finder tool](#) there are many government schemes which offer loans, grants or subsidised energy-saving measures to support small businesses with reducing their impact on the environment. Search [GOV.UK business finance and support finder](#). And finally there is also the [Grants Online](#) website to search for grants in your area.

The Governance and Business Transformation project (G&T) funding will allow us to complete Display Energy Certificates (DEC) assessments with a small cohort of clubs - details to follow of which clubs

Following a DEC assessment and supplementary advisory report, clubs can contact relevant specialist in those recommendation areas for a competitive quotation

DECs are designed to be publicly displayed, highlighting the year on year energy performance of a building with the aim of improving its energy efficiency. Once the DEC has been initially completed, in the subsequent years they can be updated (without a site visit assuming no building changes have occurred) allowing the club's progress to be reported and support a club with a energy reduction action plan.

Unscrupulous Energy Brokers - reminder



VAT on fuel and power

Clubs are still being contacted by 'Utility Consultants/Brokers' who are suggesting clubs are paying too much VAT/ Climate Change Levy (CCL) on their fuel and power costs. This is extremely unlikely to be the case as the VAT rules for reducing the VAT rate charged are extremely restrictive and strictly only apply in certain circumstances.

We believe this stems from confusion by the brokers especially around the status of CASCs

We advise all clubs to read through the guidance from our expert VAT advisor, Russell Moore, which you can find on this link [England Rugby.com](https://www.englandrugby.com)

Plug for our next webinar... Wed Nov 16 at 7pm-7:45pm – Helping Clubs Reduce Operational Costs – Waste & Washroom services.

Following a successful pilot scheme in the L&SE Area, with the team at Golf Management Group (a purchasing alliance), we'll present to clubs how they can reduce their annual costs for 'Waste & Washroom' services. In the pilot the clubs saved on average 19% per annum, with one club saving close to £3,000 pa.

The team from Golf Management will explain the very simple process and how to take advantage of their collective purchasing power. Please share this [link](#) with your club contacts